



EXPRESSION OF INTEREST (EoI) FOR PROVISION OF FIRE TENDER AND FIRE FIGHTING SERVICES AT RADHANPUR TERMINAL, VIRAMGAM TERMINAL AND BHOGAT TERMINAL, GUJARAT, INDIA FOR MANGLA DEVELOPMENT PIPELINE OPERATIONS

Cairn Oil and Gas, a vertical of **Vedanta Limited** is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the "Block") located in Barmer and Jalore district, in the state of Rajasthan, India. The Block contains a number of major oil discoveries including the Mangala field. A pipeline is laid to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat and to sell crude oil to coastal customers through Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat in India.

Operator has installed crude oil storage and dispatch terminals at Radhanpur, Viramgam and Bhogat Terminal, Gujarat, India for delivery of crude to various customers in Gujarat and coastal refineries. All along the pipeline, there are Above Ground Installations (AGI) for generating power for heating the crude oil pipeline using SEHMS technology. In order to meet any emergencies in the event of any fire incident, fixed firefighting systems and potable firefighting systems are provided at each of these locations.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the National Competitive Bidding Process for the "**PROVISION OF FIRE TENDER AND FIRE FIGHTING SERVICES AT RADHANPUR TERMINAL, VIRAMGAM TERMINAL AND BHOGAT TERMINAL, GUJARAT, INDIA FOR MANGLA DEVELOPMENT PIPELINE OPERATIONS**".

Scope of Work broadly includes Providing fire tenders on rental basis to be stationed at these terminals for quick response during emergency /mock drills at terminal /along Pipeline; and qualified manpower to carry out periodic maintenance of firefighting systems installed at all pipeline locations.

Interested companies meeting following criteria should respond to this EoI:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 0.60 in each of the preceding Two (02) financial years.
4. Minimum 3 years' experience (in past 5 years) in provision of fire tenders and fire-fighting services to plant/process industries.

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the project reference and detailed company organizational structure / information.
2. Detailed Company Information with Organization structure, List of manpower with CVs of key personnel (Project Manager/ Maintenance Manager /Head of Operations), Parent company, support agencies and other facilities and resources along with Procurement system & procedure and Material control system. Details of Key Members who shall be involved in the Project execution including their experience levels.
3. Details of completion of similar type of contracts in the last five years and similar contracts/agreements currently under execution under headings:

- a) Brief scope of work b) Contractual Duration c) Actual completion of Project d) Clients name e) Contact details of the Client (Company may approach the client directly for the feedback).
4. Details of contracts executed by the firm for hydrocarbon industries, especially in similar terrain, along with detailed work scope under the contract.
 5. Details of Equipment owned by the company relevant to execution of advertised contract.
 6. Detail of manpower available along with their designation, qualification and experience.
 7. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
 8. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
 9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.

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